

MAKING LEGAL, TAX & COMPLIANCE AFFORDABLE AND ACCESSIBLE FOR EVERYONE



About Zolvit

(Vakilsearch.com)

Zolvit, operating under the brand name Vakilsearch.com, is an Indian technology platform founded in 2010 with the aim of providing accessible and affordable business services, including legal, tax, and compliance, to small and medium enterprises and individuals. Over the years, Vakilsearch has evolved and expanded its services across India, establishing itself as one of the country's premier providers of business services.

Vakilsearch began by offering company registration services and has since broadened its offerings to include a diverse range of business services, serving over 500,000 customers with a team of over 500 experienced professionals, including Chartered Accountants, Company Secretaries, and Lawyers

Zolvit is powered by a robust technology platform that facilitates easy access to a broad spectrum of business services, including company registration, trademark registration, legal documentation, intellectual property, tax registration, and more. Its user-friendly interface and online processes enable customers to effortlessly access the services they require with convenience. The company is dedicated to providing high-quality services and has received a 4.3 rating on Google reviews, reflecting its commitment to customer satisfaction. Our success can be attributed to its focus on customer satisfaction, affordable prices and a convenient online process.

www.zolvit.com

The Solution that Zolvit is offering



Single Platform for 350+ Finance, Legal, Tax & **Compliance Services**



Transparent Prices and Easy Payment **Terms**



Access to lawyers, CAs, CS. For high quality hasslefree online services



Forbes

One of the reasons they've (Zolvit) become so attractive in customers is because of Forbes their work in standardizing the quality and price of services, an important factor for the already time and financially pressed small business.



Business Services



Company Incorporation

- Private limited companies, public limited companies, limited liability partnerships, one-person companies, Sole Proprietorship etc.
- Non-Government Organizations (NGOs), Trusts, Section 8, Foundations, and Producer Companies etc.
- International company formations



GST Services

GST registration, GST returns filings, Advisory, Cancellation, HSN Code, RoDTEP etc.



Intellectual Property

Trademark, Patent, Copyright, and Design Registration & Services

Trademark: Search, registration, filing,

prosecution, watch

Patent

Copyright: Search, provisional,

examination

Design

: Registration

Logo

Registration

design

- Infringements (patent & trademark)
- Application, objection, and opposition handling for trademarks, patents, copyrights, and designs



Business Services



Licenses & Registrations

- Startup India MSME
- FSSAI Basic, state &
- central IEC
- Professional Tax
- registration PSARA License
- RERA AGENT & PROJECT registration
- Shops and Establishment
- ISO certificate
- Hallmark
- Registration Legal
- Metrology



Corporate Compliance

- **Appointment of**
- auditors Financial
- preparation Annual
- filings
- Statutory record-keeping
 Compliance with regulations (e.g., PT,
- PF & ESI, labor laws)
 - Event-based compliances (e.g., changes in directors, company address, share structure) Due Diligence



Business Services



Documentation

- MOU
- NDA
- SLA
- Joint Venture
- ESOP
- Website Policies
- HR Policies Legal
- Notices
- All kinds of business agreements



Other Services

- ISO Certification
- FSSAI Registration
- Import & Export Code License and
- advisory Website/App Development
- Digital Marketing, and more.



Legal Advice

- **Company Law**
- **Intellectual Property**
- Law Tax Law



Legal Documentation Services

- **Preparation of**
- contracts Preparation
- of agreements

Preparation of other legal documents



Our Elite Services



Fundraise advisory, Pitch Deck creation, financial projections and investor connect



Property & Civil Matters



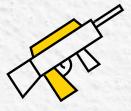
Business
Planning &
Consultation



Drugs and cosmetic registration



NBFC advisory



Fire arm & Gun License



IRDA Registration



Political Party Registration



Liquor License



CLRA Registration



Virtual CFO



Marketing Services for Businesses



Pollution
Control
Certificate



Individual Services



Property services

Verification/Legal Opinion, Property registration, Legal Heir Certificate, Succession certificate, Death Certificate, Probate, Drafting of a Will - Estate Planning



Matrimonial Registration services

Marriage registration, Court marriage, Prenuptial agreement, NRI marriage advisory



Money Recovery Services

Cheque Bounce Notices, Consumer complaints, RERA complaints, Money suit, DRT matters



Matrimonial Services

Divorce & Mutual Divorce, Custody & Guardianship, Maintenance & Alimony, Restitution of Conjugal rights, Domestic Violence



Gazette Services

Religion Change, Name Change, Gender Change, Public Notice



Exclusive Partnerships

Government / startups	E-Commerce		Banking
IIT MADRAS Indian Institute of Technology Madras	meesho	Flipkart 🙀	DBS BANK
Legal advisors for IIT M startups; Partnered with them to do multi-city events at 7 cities; 400+ startups and 20+	reached out to us for out to us for services with them services & generated with the with the services & generated with the w	10000+ startups assisted to engage with DBS for banking services, generating INR 34 L revenue	
investors participated		12m	HSBC 🖎
Government of Arunachal Pradesh	ebay	amazon	
			Partnered to create Chennai Founders Club, an invite only
Partnered in the digital India initiative and delivered 1900 digital signatures. Generated over Rs. 25 Lakhs revenue	Knowledge partner for Import/Export compliances Over 16k potential sellers reached out to us in last 12m for services	IP protection advisory and Brand Registration for Amazon Community of Sellers with over 8k sellers reached out to us to avail our services	community for early stage founders; Assisted 400+ startups to partner with HSBC
			kotak Kotak Mahindra Bank
Seed Spark An entrepreneurship program by Stanford Seed Villor® Possible. Deshpande Startups NSR C E L			6000+ startups assisted to engage with Kotak for banking services, generating INR 12 L revenue
Partnered with 50+ accelerators and incubators; 100+ Webinars, legal help desks and Compliance decks organised impacting 2000+ startups			



Accomplishme nts

10%

Incorporated of all companies in India



Assisted over 100,000 customers with GST registration

70,00 0

Filed trademark applications



Managed annual maintenance for 25,000+ companies, many for over 5 years



Preferred choice for TM filin in India, chosen by 1 in 8 customers



Recognised leaders in Professional Tax, PF & ESI, Labor Compliance, and other services nationwide.



500+ team members across 7 locations in India, at Principal of the Princip











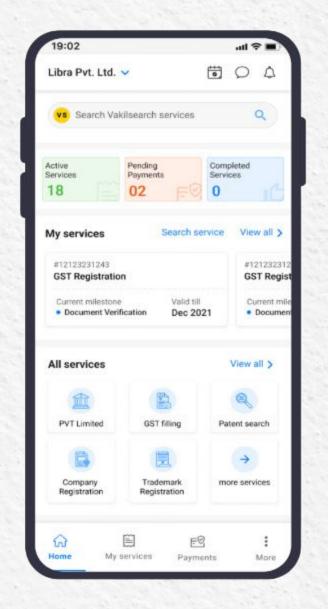


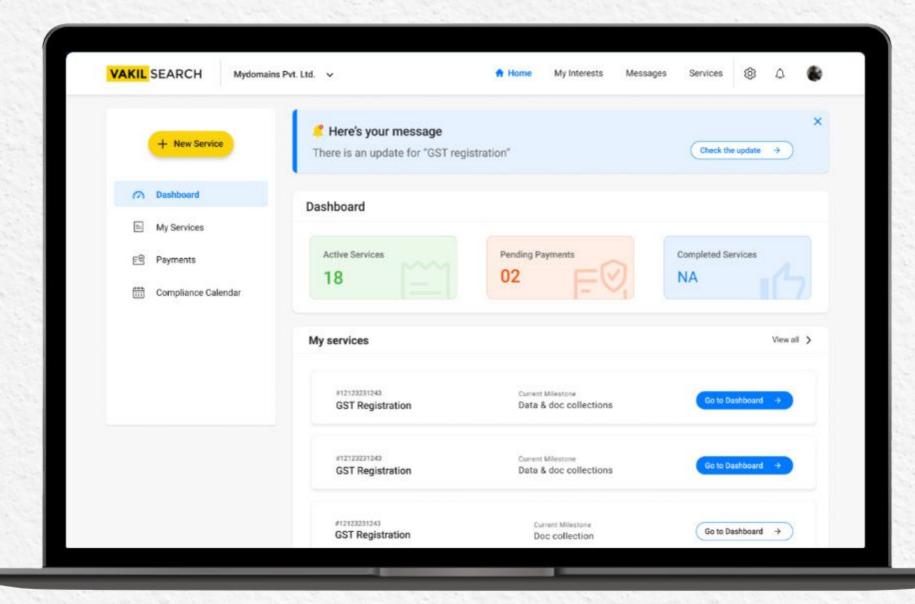


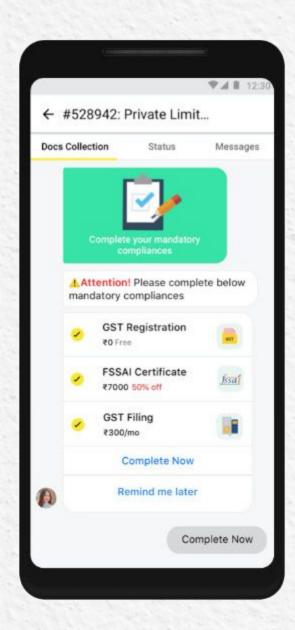




Professional Dashboard for Easy Tracking





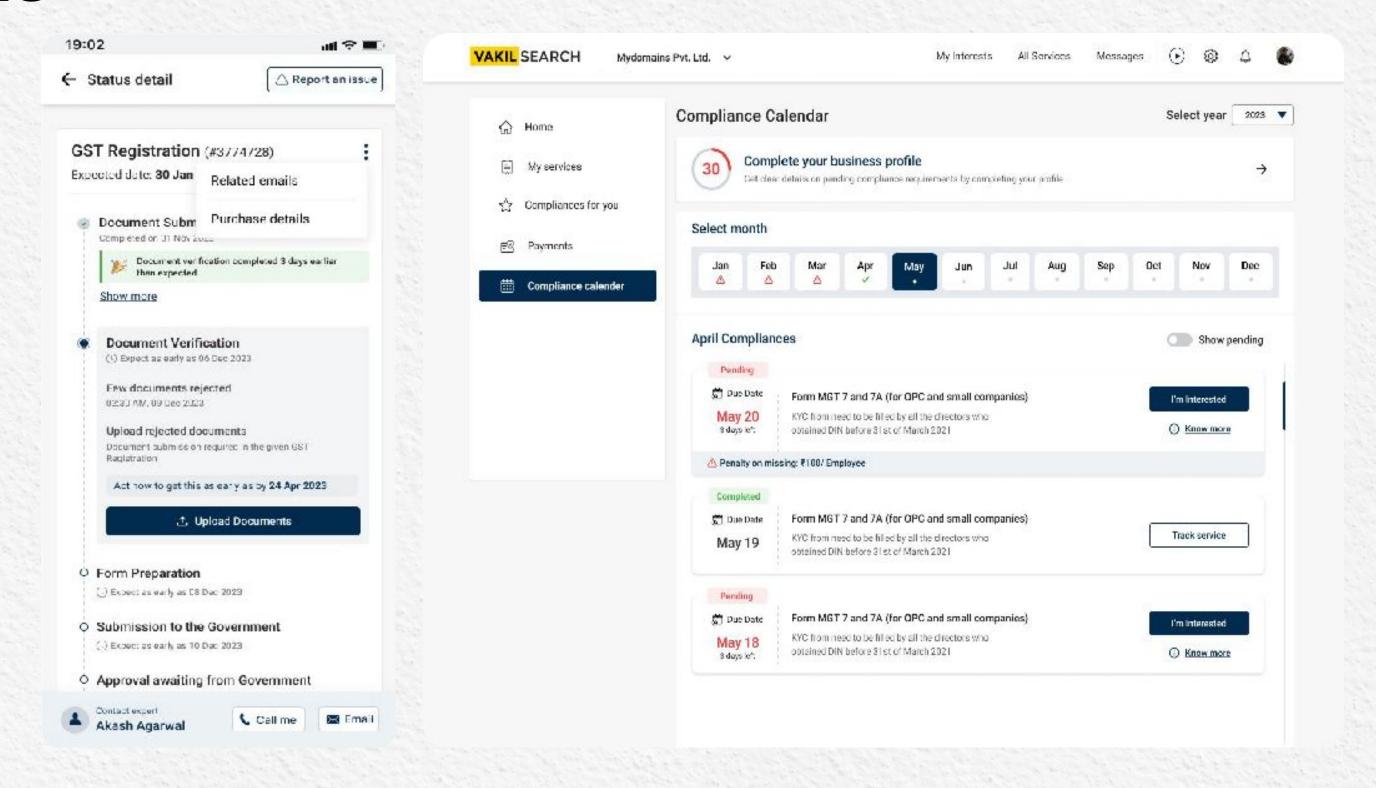


A unified dashboard will track all the work, and regular updates will be shared for all services supported by Zolvit



Keep track of all your outsourced work in one place!

Receive Reminders, Alerts, and Submit Files Online



Easy file sharing tools provided



Total Guarantee of Confidentiality

Bank Grade Security

Central Server for Documents

Two Factor authentication both for the client and for our employees.

Secured access and connected via VPN

Encrypted
Storage of
Password and
other Critical
Data

Tech Stack





The Most Reliable Corporate Compliance Service Providers

olvit is India's trusted legal, tax, and accounting solutions provider for startups and businesses. Keeping up with ever-changing regulations is our team's top priority. Additionally, Zolvit offers SMBs

"We register 10% of all Indian companies, that's one

Hrishikesh Datar started Vakilsearch with the mission to simplify and automate professional services. Since then, the company has grown to become the largest online business registration platform in India. It has helped thousands of entrepreneurs to set up their businesses easily. He is a prominent figure in the legal-tech industry, known for his role as the Founder & CEO of Zolvit (Vakilsearch). This leading enjine platform offers comprehensive professional leading online platform offers comprehensive professional services to startups, corporates, and professionals. He is committed to bridging the gap between legal services and businesses, striving to make legal, tax and compliance processes more accessible and efficient for entrepreneurs &

Hrishikesh's journey began with a solid legal foundation as an alumnus of the prestigious National Law School, Bangalore. This education laid the groundwork for his future endeavours in the legal sector. Subsequently, he served as an apprentice in the chambers of Mr. Arun Jaitley, the former Law Minister of India, giving him valuable real-life insights and practical knowledge in the legal field. Early in his career, he understood the challenges businesses face.

 $32 \mid September\ 2023 \mid www.insights success.in$

The platform aimed to streamline legal processes and make services more accessible to startups and small businesses. Through his vision and dedication, Vakilsearch became a prominent player in India's legal-tech domain, providing important services such as Registrations, Accounting & Bookkeeping, taxation, Intellectual Property protection, and 350+ other essential offerings. Hrishikesh's success is a testament to his hard work and determination, and to the power of legerating technology to improve the way legal power of leveraging technology to improve the way legal services are provided. Vakilsearch has made it easier for businesses to access legal services and has created a cultur of compliance in India. It is now one of the leading legaltech platforms in the country

"My inspiration to venture into the service sector came from witnessing the challenges startups and businesses face in obtaining reliable legal support. Recognizing the need to bridge the gap between legal services and companies, I saw an opportunity to introduce technology to streamline legal processes and make them accessible at an affordable cost. In a survey carried out in March 2020, 84 percent of law firm practitioners said that the use of legal technology had increased efficiency in their organization, whilst 77 percent claimed that legal tech was in the process of being increased at the company. With a mission to support businesses in their growth journey, I founded Vakilsearch."

-Hrishikesh Datar (CEO & Founder, Zolvit)

Several factors Vakilsearch is a trusted and dependable company in the corporate compliance service sector: Experienced Legal Professionals: Trust is our foundation. Experienced Legal Professionals: Trust is our foundation. With 11 year's experience in the Indian legal industry, we work with 50k+ lawyers across 400+ pin codes. Our 300+ in-house professionals, including lawyers, CA, and CS specialists, ensure accurate advice and top-notch client service. Transparency and ethical practices are paramount.



ECONOMICTIMES.COM



How Chennai-based Vakilsearch helps startups sort out legal issues.

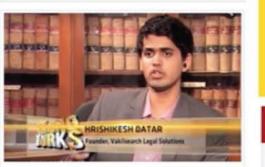
Forbes



A Cold Glass Of Water In Hell': India's Lawyer-Matching Platform Shakes Up The Startup Scene

YOURSTORY

[RESEARCH] YourStory and Vakilsearch present an overview of India's incorporation landscape in Q1



Young Turk: Hrishikesh Dattar's vakilsearch.com



Online legal start-up to assist customers in filing e-FIRs

Vakilsearch in the Media

The **NEWS** Minute

AP govt signs MoU with Vakilsearch to make incorporation of companies free of cost



SC Bar Association launches digital plan with Vakilsearch

Chronicle

SHORT

Vakilsearch aims to raise \$5 mn in series B funding

Chennal: Leading legal, tax and compliance tech company, Vakilsearch is seeking to raise over \$5 million US Dollars in Series B funding. Early-stage investors Kalaari, who backed the company in the two early rounds, will be joined by new investors as the company rides the boom in legal, tax and compliance demand in

India. Vakilsearch, having broken even on its core business, will use the funding to further boost the range of service offerings and the cities it covers. The common factor across all service offerings will be technology and automation. The technology-driven plat-

form has brought together more than 11,500 professionals in India, Mr. HrishikeshDatar, CEO, Vakilsearch said, "In the last 7 years, Vakilsearch has become India's largest legal,

tax and compliance tech

company,



5,00,000+ happy customers.



10000 review S.





Thank You